



Retained Executive Search Services

Searches for executive level positions require a greater level of confidentiality, due diligence, and focus on the strategic impact of this addition to the organization. The level of scrutiny on such an important decision requires a firm who can not only be a confidant and trusted aid but also has the access to industry leading executives who deliver. The extensive professional vetting and diversity of resources utilized to insure success requires the focus of a team.

How it works: Your search team will be lead by a Senior Executive with our firm, who will oversee the researchers, leverage industry contacts, assist in offer preparation, and oversee offer negotiation to facilitate as successful hire.

Fee Structure: One third of the projected fee due prior to start of search, one third upon delivery of fully vetted candidate pool consisting of three to five accomplished executives ideally suited for your situation. The remaining balance is due upon successful completion of the search. Fee's are calculated as a percentage of the candidates first years compensation.

Contact to inquire further regarding your needs:

Michael E. Barulic
President

mbarulic@aoaconsulting.com